

Do
what you
love
love why you
do it

ALSAC/St. Jude Children's Research Hospital Regional Development Representative Charlotte, North Carolina

ALSAC exists to raise funds and awareness for St. Jude Children's Research Hospital. Our staff is dynamic and diverse. Our skills are different, our professions are varied; but our mission is the same: support the lifesaving mission of St. Jude. It's more than a job; it's a place where you can do what you love, and love why you do it.

- #1 Hospital Charity in the Nation
- #1 Health Non-Profit Brand of the Year
- 94% of Employees Agree ALSAC is a Great Place to Work
- Ranked a Top 10 Non-Profit Organization by Revenue

Job Purpose

Responsible for generating revenue by managing, recruiting, and expanding volunteer and donor efforts throughout the region. Maximizes funds raised for the Hospital, while increasing the support for and awareness of St. Jude Children's Research Hospital. Conducts special events for general and multicultural markets throughout the region, works with and manages the coordinators of these events to maximize income, broadens events, and expands fundraising into new areas within region.

Job Requirements

- Requires knowledge of fund-raising and public relations
- Very strong communication, organizational, interpersonal skills and public speaking skills
- Face to face interaction with event volunteers/sponsors
- Understand difficult verbal or written instructions
- Understand data processing applications
- Knowledge ordinarily acquired through Bachelor's Degree; 1 year fundraising, sales, marketing and/or related experience preferred.
- *Multicultural marketing experience preferred in select markets. **Bilingual English/Spanish preferred.***
- Must possess a valid driver's license.

ALSAC/St. Jude Benefits

Our benefits package, including health, dental and vision insurance, paid time off, tuition reimbursement and commitment to work-life balance, means you can work to help other families while always being there for yours.

How to Apply

Interested candidates should apply on the ALSAC careers site: <https://jobs-alsac.icims.com/jobs/12232/representative---regional-development%2c-charlotte/job?mode=view>